



## **Editorial Introduction**

This issue of the *Independent Journal of Management & production (IJM&P)* features a selection of articles submitted and revised until March 2018. Observe the works are the fruit of research and publications of undergraduate, postgraduate and entrepreneurs.

***It is important to mention that all the works are showed without any kind of payment. All of them are published free from payments or taxes.***

The publication also counts on the work of researchers from various parts of the world, which have undergone a process of peer review.

As chief editor of *IJM&P*, I am indebted to all members of the editorial board and reviewers, which contributed to achieve a very decent job during the evaluation and revision. Moreover, that they have contributed to the Journal in recognition of the international scientific community.

In addition, with all the authors, who trusted the results of their research and publications to the scrutiny of editors and reviewers who are part of our Journal.

In February 2017, the index of periodicals indexed by CAPES was published, a Brazilian organ that measures the quality of the periodicals. And our journal has obtained the classification B2 in five areas of interest, which represents the recognition of the international scientific community regarding our work. We hope to achieve in this year 2018 the indexation in the Web of Science database and to start the evaluation process with SCOPUS.

The first table presents how our collaborators, by their categories of study and sex are.



Table 1: Distribution of users by degree

	<i>Dr. Ph.D.</i>	<i>MSc.</i>	<i>Dr./Ph.D. Student</i>	<i>MSc. Student</i>	<i>Specialist</i>	<i>Professors</i>	<i>Students</i>	<i>Others</i>	<i>Total</i>
<b>Male</b>	<b>969</b>	<b>244</b>	<b>233</b>	<b>58</b>	<b>32</b>	<b>22</b>	<b>50</b>	<b>95</b>	<b>1,703</b>
<b>Female</b>	<b>358</b>	<b>108</b>	<b>118</b>	<b>18</b>	<b>11</b>	<b>3</b>	<b>39</b>	<b>26</b>	<b>681</b>

From the data provided in Table 1 on the distribution users by titration, Figure 1 shows the percentage of each titration.

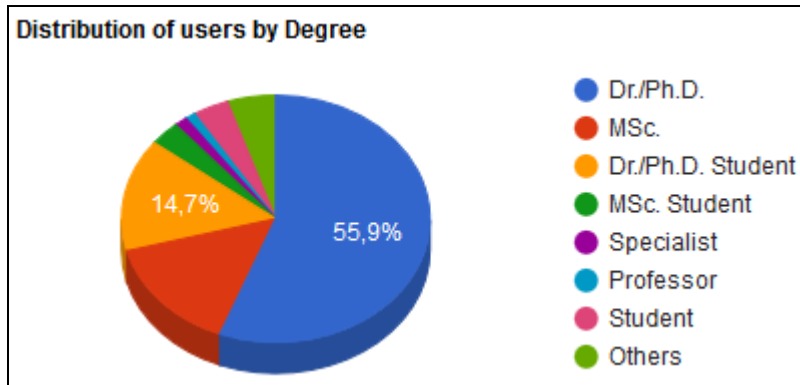


Figure 1: Distribution chart for degree

In the period from January, 01 to May, 31 2018, the journal was accessed by approximately 16,244 users, of approximately 3,012 cities and 180 countries, maintaining an average of approximately 110 users and 137 sessions per day, in the Figure 2 is presented the map mundi, in which can be observed the countries of where was originating the access (GOOGLE, 2018). The Table 2 shows the preview data and journal access, since its creation in 2010.

Table 2: views by volume/number

<b>Year</b>	<b>Country</b>	<b>Cities</b>	<b>Access</b>	<b>Users</b>	<b>Viewers</b>
<b>2010</b>	<b>25</b>	<b>75</b>	<b>340</b>	<b>181</b>	<b>5,474</b>
<b>2011</b>	<b>75</b>	<b>343</b>	<b>1,510</b>	<b>1,024</b>	<b>12,942</b>
<b>2012</b>	<b>83</b>	<b>444</b>	<b>2,187</b>	<b>1,406</b>	<b>15,499</b>
<b>2013</b>	<b>118</b>	<b>1,208</b>	<b>11,946</b>	<b>6,006</b>	<b>71,264</b>
<b>2014</b>	<b>146</b>	<b>1,978</b>	<b>17,440</b>	<b>10,503</b>	<b>68,340</b>
<b>2015</b>	<b>147</b>	<b>2,307</b>	<b>23,017</b>	<b>14,460</b>	<b>96,735</b>
<b>2016</b>	<b>162</b>	<b>2,911</b>	<b>26,654</b>	<b>17,847</b>	<b>112,928</b>
<b>2017</b>	<b>184</b>	<b>4,078</b>	<b>37,171</b>	<b>27,129</b>	<b>109,535</b>
<b>2018</b>	<b>180</b>	<b>3,012</b>	<b>20,781</b>	<b>16,244</b>	<b>62,659</b>

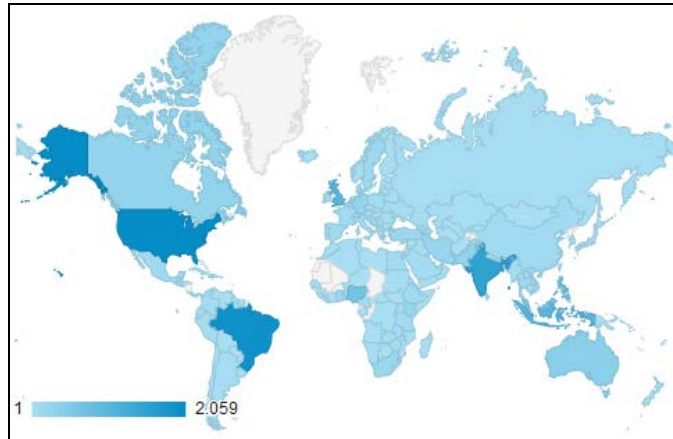


Figure 2: Countries that have accessed the journal

In Figures 3, 4, 5, 6, 7, 8, 9 and 10 is shown a graph of the amount of hits that the journal received between January 1, 2014 and may 31, 2018; these data are based on information provided by the Google analytics.

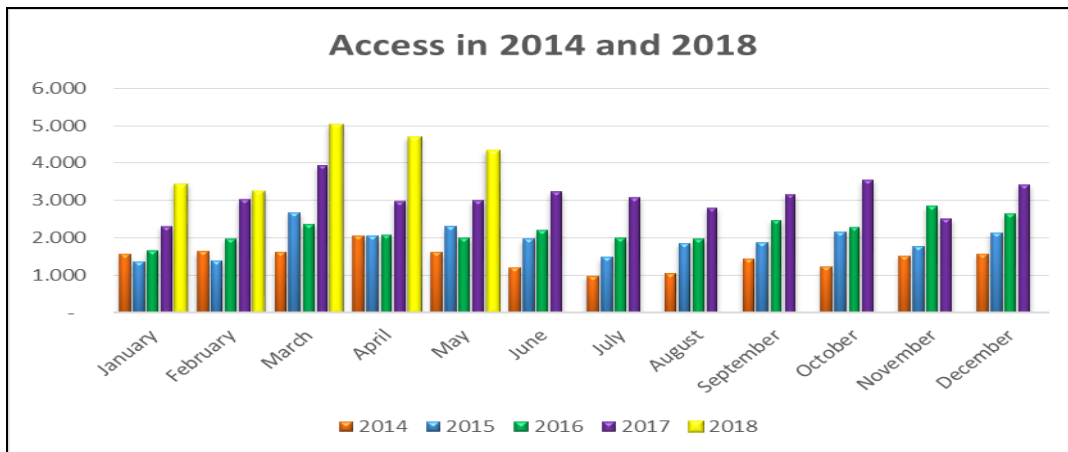


Figure 3: amount of hits between 2014 and 2018

The Figure 4 shows the comparison of the number of cities, around the world, that have accessed the journal.

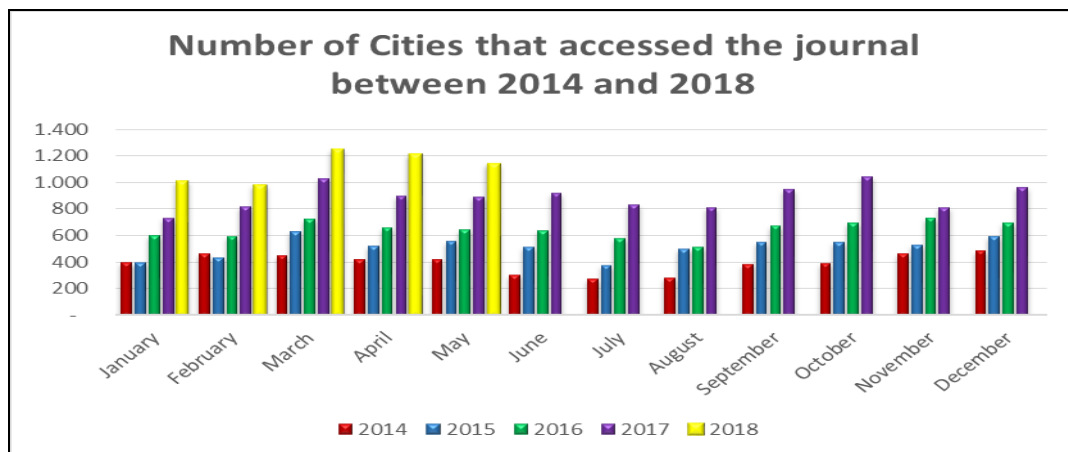


Figure 4: Amount of cities between 2014 and 2018



The Figure 5 shows the averages of views on the journal in the period between the years of 2014 and 2018.

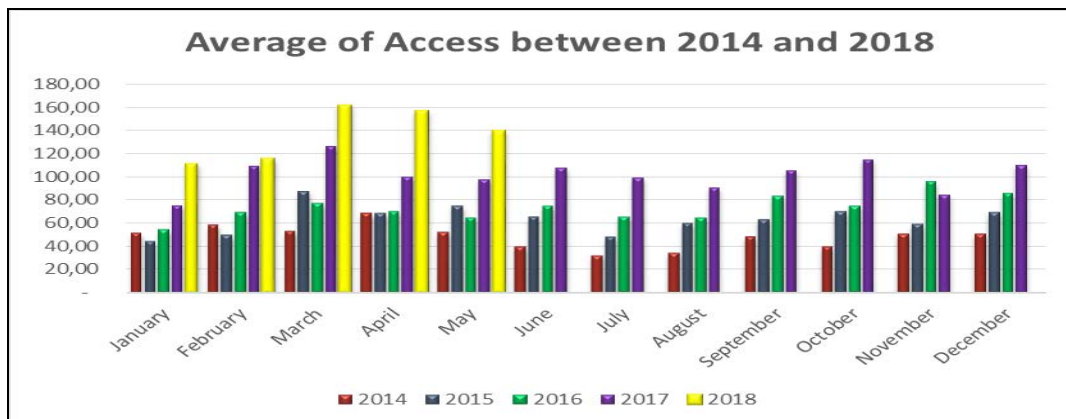


Figure 5: Amount of average between 2014 and 2018

The Figure 6 shows the comparison of the number of countries, around the world, that have accessed the journal.

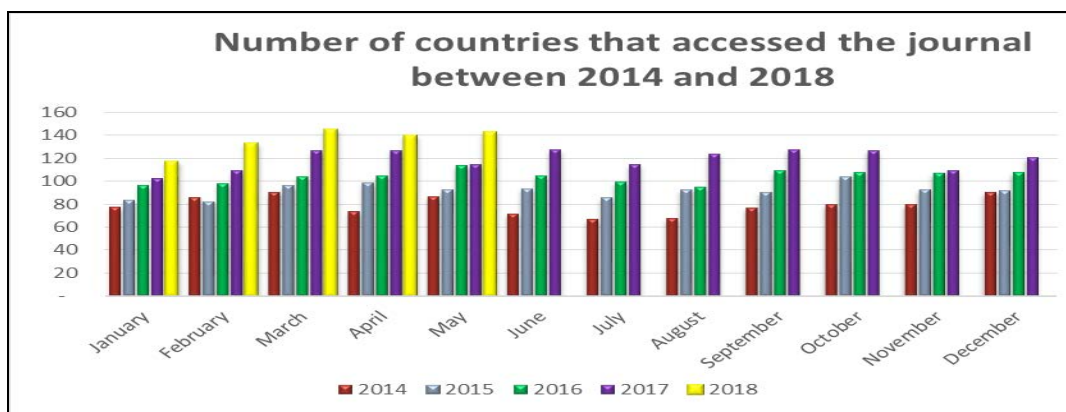


Figure 6: Amount of countries between 2014 and 2018

The Figure 7 shows the comparison of the number of users, around the world, that have accessed the journal.

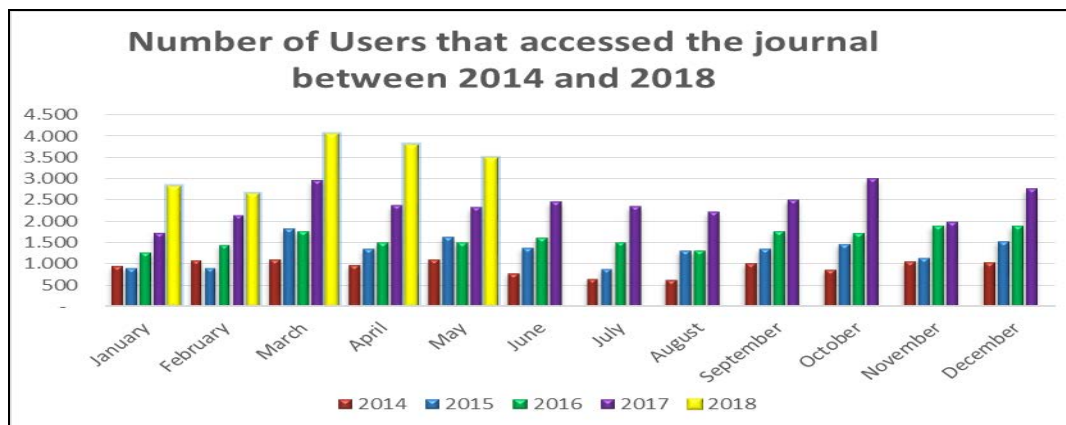


Figure 7: Amount of users between 2014 and 2018



The Figure 8 shows the comparison of the number of viewers, around the world, that have accessed the journal.

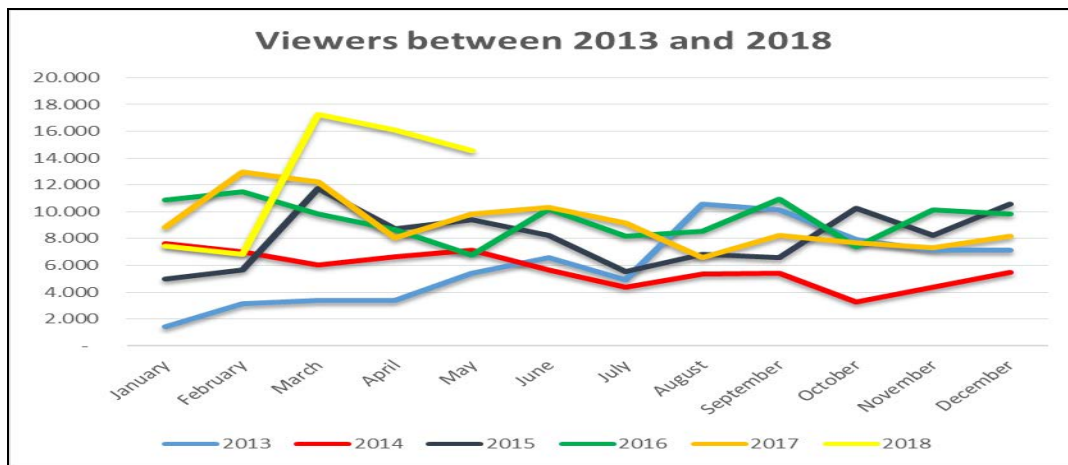


Figure 8: Amount of Viewers between 2013 and 2018

Figure 9 shows the overall evolution accumulated in the 12 months, as well as the visualizations between the years of 2013 and 2018 and that can be compared with Figure 8.

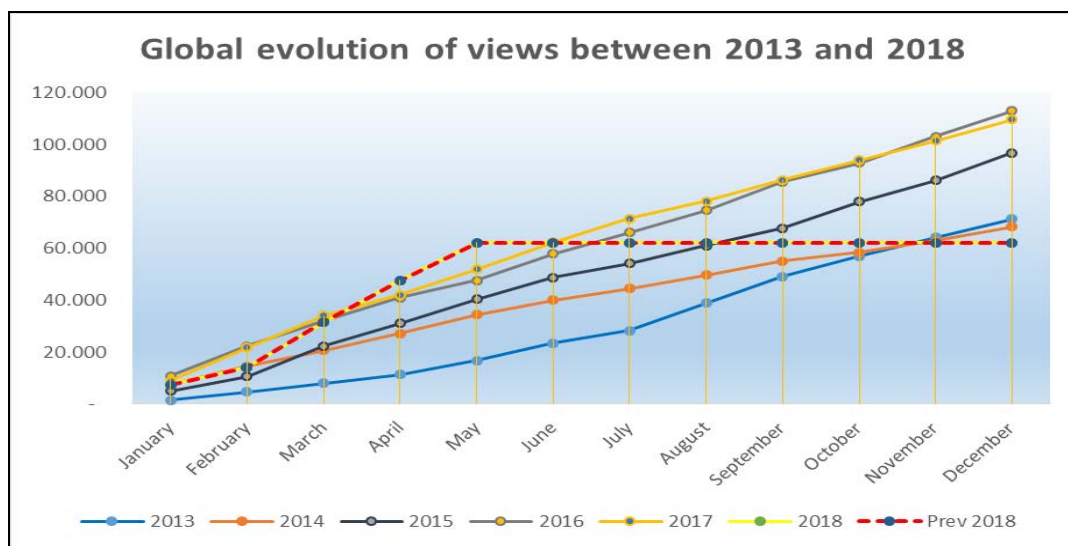


Figure 9: Global evolution of views between 2013 and 2018

Figure 10 shows the evolutionary chart of resolutions address the articles registered in Crossref since 2014, which is based on monthly report. This graph can be seen the evolution of the journal has achieved.



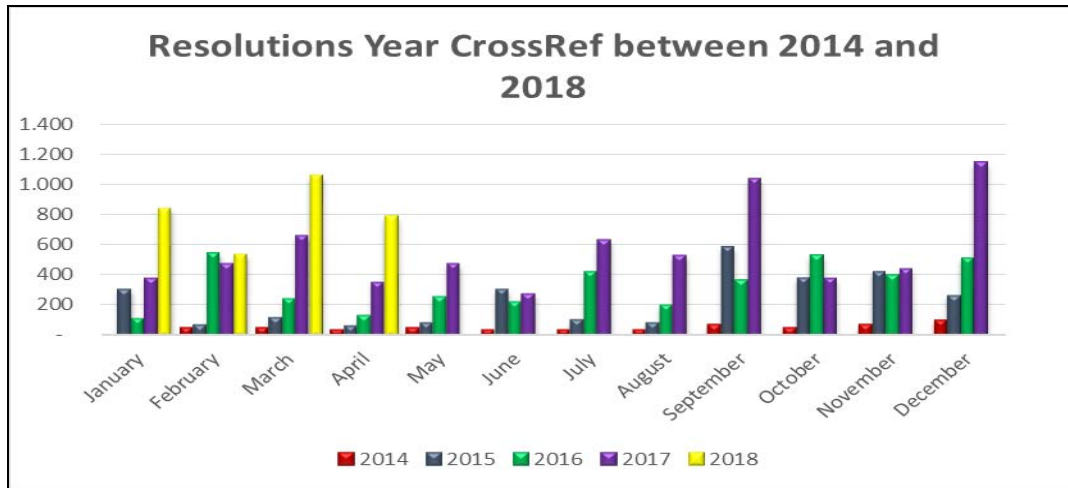


Figure 10: Resolution Report for prefix 10.14807 from between 2014 and 2018

In Figure 11, the graph that presents the profile of the users that access our journal is presented, which are classified by age and sex. According to the Google analysis tool, the age groups that most access is between 25 and 34 years.

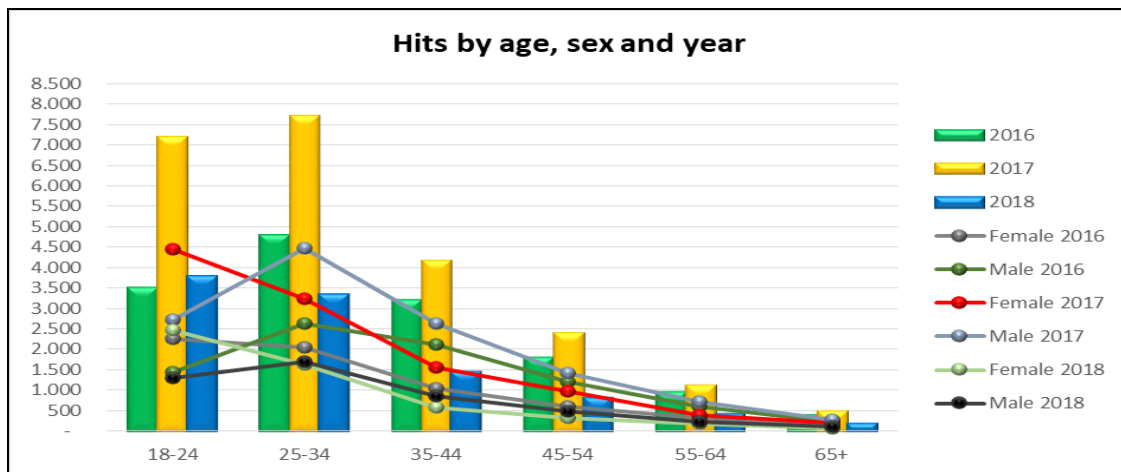


Figure 11: Profile of the users that access the journal, classified by age and sex.

We appreciate the intense participation of all colleagues, which has made our journal become a place of wide dissemination of knowledge.

The following content will be presented with the titles, authors and the pages of all of the articles published in this edition issue.

**EDITORIAL VOLUME 9, ISSUE 2 (581-588)**

*Paulo Cesar Chagas Rodrigues*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.564>**

**RESPONSIVENESS AND VALUE CHAIN IN SUGAR-ETHANOL PRODUCTION (282-300)**

*Edison Sotolani Claudino, João Gilberto Mendes dos Reis, Pedro Luiz de Oliveira Costa Neto, Antonio Carlos Vaz Lopes, Sivanilza Teixeira Machado*



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**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.270>**

**THE SCENARIO OF SOFTWARE ASSET MANAGEMENT (SAM) IN LARGE AND MIDSIZE COMPANIES (301-320)**

*Ana Márcia Quitério Varela, Mirian Picinini Méxas, Geisa Meirelles Drumond*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.730>**

**EMERGING TRENDS AND COLLABORATIVE NETWORK PATTERNS ON REVERSE LOGISTICS (321-339)**

*Marina Pires de Lima Simão, Danilo Hisano Barbosa, Juliana Sayuri Kurumoto Barbosa, Gislaine Camila Lapasini Leal, Edwin Vladimir Cardoza Galdamez, Syntia Lemos Cotrim*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.689>**

**HOW QUALITY INFLUENCES IN AGILITY, FLEXIBILITY, RESPONSIVENESS AND RESILIENCE IN SUPPLY CHAIN MANAGEMENT (340-353)**

*Gilmar Lucio da Silva, Gustavo Rondina, Paloma Cardoso Figueiredo, Glauca Prates, Antonio Francisco Savi*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.674>**

**RISKS AND ECONOMIC ANALYSIS OF ORANGE CULTURE: CASE STUDY OF A PRODUCER FROM THE INTERIOR OF SÃO PAULO STATE, BRAZIL (354-374)**

*Fernando Rodrigues de Amorim, José Claudenir Nanetti Junior, Pedro Henrique Camargo de Abreu*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.771>**

**A FUZZY SYSTEM TO STIMULATE THE PLANTING OF BEANS IN BRAZIL (375-394)**

*Frederico Silva Valentim Sallum, Luiz Flavio Autran Monteiro Gomes, Maria Augusta Soares Machado*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.756>**

**SYSTEMATIC ANALYSIS OF REFERENCE MODELS IN PRODUCT DEVELOPMENT: CASE STUDIES IN THE AGRICULTURAL MACHINERY AND IMPLEMENTATION SECTOR (395-423)**

*Franco da Silveira, Filipe Molinar Machado, Janis Elisa Ruppenthal, Leonardo Nabaes Romano, Vinícius Picanço Rodrigues, Marcelo Silveira de Farias*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.754>**

**SYSTEMATIC PROPOSITION OF INTEGRATION BETWEEN DEVELOPMENT OF AGRICULTURAL MACHINES AND QUALITY MANAGEMENT SYSTEM FOR THE INDUSTRIAL SECTOR (424-447)**

*Franco da Silveira, Filipe Molinar Machado, Janis Elisa Ruppenthal, Leonardo Nabaes Romano, Marcelo Silveira de Farias, Luis Cláudio Villani Ortiz*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.752>**

**REWORK RISKS TRIGGERS IN THE NIGERIAN CONSTRUCTION INDUSTRY: A VIEW OF BUILT ENVIRONMENT PROFESSIONALS (448-472)**

*Emmanuel Chididebere Eze, John Ebhohimen Idiake, Bashir Olanrewaju Ganiyu*



**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.729>**

**A COMPLEX SYSTEMS APPROACH TO E-GOVERNANCE ADOPTION AND IMPLEMENTATION IN BAYELSA STATE, NIGERIA (473-492)**

*Gordon Monday Bubou, Richard Bunakiye Japheth, Seigha Gumus*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.699>**

**THE EFFECT OF OWNED AND EARNED SOCIAL MEDIA ACTIVITIES TOWARDS PURCHASE INTENTION ON FACEBOOK (493-506)**

*Alriz Tsabit Rusdan*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.554>**

**THE INFLUENCE OF THE SELLER'S PERFORMANCE ON THE CONSUMER PURCHASE OF CLOTHES AND PERSONAL CARE, TOILETRIES AND COSMETICS PRODUCTS (507-525)**

*Denise Luciana Rieg, Fernando Cezar Leandro Scramim, Elaine Paola, Fabiana Alves Rugfino*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.713>**

**CUSTOMER REQUIREMENTS FOR THE CONTINUOUS IMPROVEMENT OF PRODUCT-SERVICE SYSTEM: A CONCEPTUAL APPROACH (526-544)**

*Cristiane Alves Anacleto, Edson Pacheco Paladini, Caroline Rodrigues Vaz*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.688>**

**THE EFFECT OF LIFESTYLE, PERCEPTION, SATISFACTION, AND PREFERENCE ON THE ONLINE RE-PURCHASE INTENTION (545-561)**

*Winda Victoria Pebriani, Ujang Sumarwan, Mega Simanjuntak*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.690>**

**INTERPRETIVE STRUCTURAL MODELING OF KNOWLEDGE NETWORK IN CAR INDUSTRY' R&D CENTERS (562-580)**

*Ali Rezaeian, Rouhollah Bagheri*

**DOI: <http://dx.doi.org/10.14807/ijmp.v9i2.693>**

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*Prof. Dr. Paulo Cesar Chagas Rodrigues*  
**Chief Editor**

